



The Professional's Referral Network

## ProNet New & Renewing Member Application

Indicate Application Type (check one):  NEW MEMBER or  RENEWING MEMBER

Who is your ProNet Sponsor? \_\_\_\_\_ Today's Date: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Date of Birth: \_\_\_\_ / \_\_\_\_ / \_\_\_\_ First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_

E-mail address: \_\_\_\_\_ Web site: \_\_\_\_\_

Business Name: \_\_\_\_\_

Street Address: \_\_\_\_\_ City: \_\_\_\_\_ ST: \_\_\_\_\_ ZIP: \_\_\_\_\_

Business: (\_\_\_\_) - \_\_\_\_\_ Mobile: (\_\_\_\_) - \_\_\_\_\_ Fax: (\_\_\_\_) - \_\_\_\_\_ Home: (\_\_\_\_) - \_\_\_\_\_

What is your product or service? \_\_\_\_\_

How long have you been with your current company? \_\_\_\_\_

How long have you been in your current field of employment? \_\_\_\_\_

What licenses, credentials, or education do you have related to your occupation? \_\_\_\_\_

In what other networking organizations are you currently a member? \_\_\_\_\_

How do you expect to contribute to ProNet? \_\_\_\_\_

ProNet weekly meetings are from 7:00 - 8:30 AM and members are expected to attend. Will you uphold this commitment?  Yes or  No

Are you willing to participate in periodic ProNet training or other functions?  Yes or  No

Have you ever been convicted of a felony?  Yes or  No

ProNet membership fee is:  \$300/year or  \$500/two years I will pay with:  cash  check

Applicant signature: \_\_\_\_\_

Note: See page 2 of this application for additional terms of ProNet membership.

### ProNet Board of Directors Use Only

Applicant interview completed: \_\_\_\_\_ Date completed: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

Comments: \_\_\_\_\_

Recommendation: \_\_\_\_\_

### **Additional ProNet membership information:**

By completing this application, you are making a commitment to ProNet members that you will conduct yourself in a professional and courteous manner. This includes, but is not limited to:

- **Meeting Attendance - attending weekly ProNet meetings and committing to timely attendance, including:**
  - Arrive at the meeting location by 7:00 AM. ProNet meetings begin at 7:00 AM and the open networking portion of our meeting is conducted from 7:00 to 7:15 AM. Open networking is an excellent opportunity to get to know one another and our businesses, follow up on referrals, etc.
  - Arriving after 7:00 AM equals a “late” just as leaving the meeting before 8:30 AM equals a “leave early”. Any combination of three “lates” or “leave earlys” in a six month period constitutes one absence.
  - After three absences without a substitute in a six month period your membership will be reviewed by the Board of Directors and you may be asked to resign from ProNet.
  - Substitutes are encouraged whenever you are not able to attend a meeting. A substitute may be another employee of your business, a customer, or another business professional you believe will represent you and your business well.
  - If you, or a substitute, will not attend a meeting please inform the Board of Directors (“Board”) as soon as possible so we may make arrangements with our host location.
  - If there are unusual circumstances (medical, missionary work, etc.) for which you need to miss several meetings in a row please inform the Board.
  - Please inform the Board if you have an ongoing medical issue that requires you step out of the meeting to take medication. The Board will respect your privacy and confidentiality.
- **Meeting Expectations:**
  - Making or receiving cell phone calls, and sending or receiving text or e-mail messages, should be done on a very limited basis.
  - Each of us owes it to our ProNet referral partners to dedicate our full attention to our meeting every Thursday from 7:00 – 8:30 AM.
  - Should the need arise please step out of the meeting to attend to emergency calls and text or e-mail messages.
  - Our attention should always be focused upon the member who has the floor, whether they are presenting their 60 second marketing blitz, reporting referrals/testimonials/closed business or one-to-one meetings, or presenting the spotlight presentation.
  - Reporting of referrals, testimonials, closed business or one-to-one meetings should be succinct and to the point:
    - Reporting of each referral, closed business item, or one-to-one meeting should be held to 20 seconds or less.
    - Testimonials should be less than 30 seconds in length.
    - Marketing blitzes should be less than 60 seconds in length.
  - Each ProNet member should conduct regular one-to-one meetings with other ProNet members. One-to-one meetings are an excellent opportunity to gain a much more thorough understanding of other ProNet members’ businesses and, in turn, provide them with a better understanding of your business. Doing so will help enable you to refer more, higher quality referrals to your ProNet referral partners and for them to refer more, higher quality referrals to you.
- **Payment Terms:**
  - Meal and room dues are due on the first of each month and are \$60 per month. Payment must be received and processed by the 15<sup>th</sup> of each month. If they are not, a \$20 late fee will be charged. Note that the 15 days do not constitute a grace period but rather are to allow for credit card processing time and receipt of mailed checks.
  - ProNet accepts cash, checks, or credit cards.
  - There are no refunds for either meal and room dues or unused membership fees.
- **Other:**
  - I understand ProNet is a category exclusive group and, as such, I cannot be a member of any another category exclusive group.
- I have read, understand, and agree to all terms outlined in the “ProNet New & Renewing Member Application”. Applicant initials: \_\_\_\_\_